

## PERSONAL INFORMATION



## Radu Adrian CRISAN - DABIJA

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**Sex** Male | **Date of birth** 26/05/1980 | **Nationality** Romanian

## PREFERRED JOB

## Medicine Practitioner

## WORK EXPERIENCE

2004–2011 **Medical Representative / Senior Medical Representative**  
Nycomed Pharma, AstraZeneca, Eli Lilly

2011–2012 **Regional Sales Manager / Regional Business Manager**  
Actavis (Iceland)  
Psychiatry Portfolio

**Business or sector** Human health and social work activities

2012–2014 **National Brand Manager**  
Actavis (United States)  
Neuroscience, Primary Care

2010–2011 **Resident Doctor**  
St. Spiridon Clinical Hospital, Iasi (Romania)

**Business or sector** Human health and social work activities

2011–2015 **Pulmonologist in Training**  
Pneumoftisiology Hospital Iasi. Clinic of Respiratory Diseases  
30 Dr. I. Chihac str., 700115 Iasi (Romania)  
[www.pneumo-iasi.ro](http://www.pneumo-iasi.ro)

**Business or sector** Healthcare

2015–Present **Medical doctor**  
Pneumoftisiology Hospital Iasi. Clinic of Respiratory Diseases  
30 Dr. I. Cihac str, 700115 Iasi (Romania)  
[www.pneumo-iasi.ro](http://www.pneumo-iasi.ro)

**Business or sector** Healthcare

2014–Present **Resident Editor**  
Pneumologia (Journal of the Romanian Society of Pulmonology), Bucuresti (Romania)

## EDUCATION AND TRAINING

1994–1998	<b>Oxford English Intensive Learning Programme</b> Individual Practice - Prof. Dumitru BUSUIOC, Vaslui (Romania) Limba Engleza	high skilled
1995–1999	<b>Bachelors Degree</b> Liceul Teoretic Mihail Kogălniceanu str. M. Kogălniceanu nr.1, 700339 Vaslui (Romania) Class of 1999, Mathematic&Physic	EQF level 4
1999–2005	<b>Medical Doctor</b> Universitatea de Medicina si Farmacie „Gr. T. Popa” Iasi 16 Universitatii, 700339 Iasi (Romania) Human General Medicine	EQF level 6
2008–2008	<b>Emotional Intelligence</b> TMI Romania, Bucuresti (Romania) Psychology, Neurolinguistic skills	EQF level 5
	<b>Master in Management and Business Administration</b> SCOP 2M - „Al. I. Cuza” University Iasi, Iasi	EQF level 7
2009–2009	<b>Trained in Business Presentations and Practical Leadership</b> TMI Romania, Bucuresti (Romania) Leadership, Business presentations	EQF level 5
2009–2009	<b>Trained in Communication Skills &amp; Business Negotiations</b> TMI Romania, Bucuresti (Romania)	EQF level 5
2010	<b>Mentor</b> Ministry of Education, Research and Family, Romania, Bucuresti (Romania) Mentorship	
2006–2011	<b>Doctor in Medicine - PhD</b> „Grigore T. Popa” University of Medicine and Pharmacy Iasi 16 Universitatii str., 700116 Iasi (Romania) <a href="http://www.umfiasi.ro">www.umfiasi.ro</a> doctorship in pulmonology - coordinated by Prof. Traian MIHAESCU, MD, PhD	EQF level 8
2011–2011	<b>Comunicare si Asertivitate</b> Actavis Programul Operational Sectorial Dezvoltarea Resurselor Umane 2007 - 2013, Bucuresti (Romania)	
2012–2012	<b>Comunicare si Time-Management</b> Actavis Programul Operational Sectorial Dezvoltarea Resurselor Umane 2007 - 2013, Bucuresti	

(Romania)

- 2012–2012 **Managementul Schimbarii Organizationale intr-o piata competitiva - Disciplina V** EQF level 5  
 Ascendis Consulting Ministerul Muncii, Familiei si Protectiei Sociale Ministerul Educatiei, Cercetarii, Tineretului si Sportului
- 2012–2012 **Competente Antreprenoriale** EQF level 5  
 Hart Human Resources Consulting Ministerul Muncii, Familiei si Protectiei Sociale Ministerul Educatiei, Cercetarii, Tineretului si Sportului
- 2013–2013 **Process Communication Model**  
 Kahler Communications, Inc, Bucuresti (Romania)
- 2015–2015 **Certificate of Competence in Flexible Bronchoscopy** EQF level 7  
 Ministry of Health, Bucuresti (Romania)  
 flexible fiber bronchoscopy technique  
 multiple apparatus manipulation  
 intubation technique  
 local anesiesia  
 tissue sampling
- 2015–01/01/2016 **Certificate for Healthcare Services Management** EQF level 5  
 Scoala Nationala de Sanatate Publica, Management si Perfectionare in Domeniul Sanitar, Bucuresti (Romania)

**PERSONAL SKILLS**

Mother tongue(s) Romanian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
French	B1	B1	B1	B1	B1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  
 Common European Framework of Reference for Languages

**Communication skills** Opened to and on board with all developments and ethical standards.  
 Inspired by the cooperation with the superiors and co-workers.  
 Good listener and great communicator, keen sense of humor.  
 Quick agile thinker and manager of all available resources.  
 Adherent to principles and valuing every opportunity to progress.

**Organisational / managerial skills** leadership, good organiser, time-managed, challenged by respecting the deadlines, accurate and

practical delegation skills

**Job-related skills**

- training skills
- communicate effectively with patients, families, and the public, as appropriate, across a broad range of socioeconomic and cultural backgrounds;
- communicate effectively with physicians, other health professionals, and health related agencies;
- work effectively as a member or leader of a health care team or other professional group;
- act in a consultative role to other physicians and health professionals;
- maintain comprehensive, timely, and legible medical records.
- compassion, integrity, and respect for others;
- responsiveness to patient needs that supersedes self-interest;
- respect for patient privacy and autonomy;
- accountability to patients, society and the profession; and,
- sensitivity and responsiveness to a diverse patient population
- work effectively in various health care delivery settings and systems
- coordinate patient care within the health care system relevant to their clinical specialty;
- incorporate considerations of cost awareness and risk-benefit analysis in patient and/or population-based care as appropriate;
- advocate for quality patient care and optimal patient care systems;
- work in interprofessional teams to enhance patient safety and improve patient care quality;
- participate in identifying system errors and implementing potential systems solutions.

**Digital competence**

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Independent user	Basic user	Independent user

Digital competences - Self-assessment grid

Computer skilled in both Windows and MacOS - Operating systems,

**Other skills**

great oratorical skills  
 communication and persuasion  
 identifying opportunities and ways  
 dedicated to details  
 great training skills and selling skills.  
 people developer and team builder  
 former vocal singer in student rock-band

**Driving licence**

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**ADDITIONAL INFORMATION**

**Publications**

Published Works, Awards, Memberships, Grants:

2015 - CRIȘAN Radu, MIHĂESCU Traian. Infecții respiratorii asociate ventilației noninvazive.

Conferinta de Pneumologie, Roman, octombrie 2015.

2015 - CRIȘAN Radu, MIHĂESCU Traian. Aderența la tratament în bolile obstructive cornice pulmonary. Pneumo Road Show, Iași 2015.

2015 - CRIȘAN Radu, MIHĂESCU Traian. A Clinically Silent Case of Interstitial Fibrosis. First International Conference on Diffuse Interstitial Pneumonitis, Timisoara 9-10 October.

2015 - Mărgineanu, Ioana, CRIȘAN Radu, Mihăescu, Traian. "Case report: Asthma-like symptoms in a patient with rheumatoid arthritis". Pneumologia 2015. IV (64).

2015 - CRIȘAN Radu, MIHĂESCU Traian. "A curious Case of Yellow Nails Syndrome". Pneumologia 2015. I (64). 36-38

2014 - Active member in Erasmus International Grant : "*ISTEW - Improvement Science Training for European Healthcare Workers*", Partener 7 - Romania. Project 539414-LLP-1-2013-1-UK-ERASMUS-EQR

2014 - CRIȘAN Radu, Cristian COJOCARU. "*BPOC vs rezident. Cu sau fără ghiduri*". The 23rd Congress of Romanian Society of Pulmonology - Guidelines session. **Awarded 2nd Prize, Sibiu, Romania.**

2014 - CRIȘAN Radu, MIHĂESCU Traian. "*Haloterapia - o abordare naturală a patologiei pulmonare*". ISBN 978-606-687-123-5, Technopress 2014, CNCIS code 89.

2013 - CRIȘAN Radu, MIHĂESCU Traian. "The Effects of Using a Dry Salt Inhaler Aerosols on Adults with Obstructive Respiratory Pathology". EuroInvent 2013. **Awarded GOLD MEDAL, Iasi, Romania.**

2013 - CRIȘAN Radu, MIHĂESCU Traian. "*A case of Interstitial Fibrosis*". Vama Workshops, Vama - Suceava, 24th - 26th October 2013.

2013 - CRIȘAN Radu, MIHĂESCU Traian. "*Haloterapia - o posibilă metodă de prevenire a simptomelor depresive la pacienții cu patologie obstructivă pulmonară*" Medica Academica, VI (18), mai 2013, 35-38

2012 - CRIȘAN Radu, MIHĂESCU Traian. "*The effects of using a dry salt inhaler on patients with obstructive pulmonary pathology*". American Thoracic Society Conference - poster (p.A6792, section K).

2011 - CRIȘAN Radu, MIHĂESCU Traian. "*Efectele haloterapiei asupra imunitatii. Haloterapia ca modalitate profilactică*". Conferinta Internațională de Pneumologie - INSPIR, octombrie 2011.

2011 - CRIȘAN Radu, MIHĂESCU Traian. „*Haloterapia – O soluție „antică” și „modernă” în terapia afecțiunilor respiratorii*”, Medica Academica, III (16), aprilie 2011, 36-38

2011 - CRIȘAN Radu, CHIRIȚĂ Roxana, RINDER Ana, MIHĂESCU Traian. „*Depression in Patients with Asthma and COPD*”. Journal of Integrative Psychiatry – Socola Iași, XVII – 2(49), 33-38.

2011 - CRIȘAN Radu, MIHĂESCU Traian. „*The effects of using a plastic Dry Salt Inhaler™ (DSI) on adults with asthma and COPD*”. Medicine in Evolution, Timisoara, ISSN 2065-376X, XVII – 3, 325-331.

2002 - CRISAN Radu, FRANCU Laurian, FRANCU Doina Lucia, “*Quantitative Parameters in Predicting Reccurance of Oral Epidermoid*”, **Awarded 3rd prize, 7th ESACP, Caen, France**

2002 - CRISAN Radu, FRANCU Laurian, FRANCU Doina Lucia “*Aprecierea Computerizată a distribuției intraganglionare a arterelor trigeminale*” (*The computer-assisted appreciation of the distribution of trigeminal arteries*). Students' Scientific Communication Session, MEDIS 4, Timișoara.

2002 - CRISAN Radu, FRANCU Laurian, FRANCU Doina Lucia. „*Considerații morfometrice asupra structurii nervului trigemen (Morph metrical considerations of the structure of trigeminal nerve)*”, **Awarded 1st Prize** - The 4th Congress for Young Doctors and Students, Constanța România

2001 - CRIȘAN Radu, FRANCU Laurian, FRANCU Lucia Doina. „*Clinical Morphological and quantitative aspects in Hepatitis induced by antituberculosis chemotherapy*”, 11th European Students Conference at Charite, Berlin

2001 - CRISAN Radu, FRANCU Laurian, FRANCU Doina Lucia. “*Anatomical Bases for surgical decisions concerning the trigeminal nerve's quantitative structure*”, 1st International Medical Conference, Sibiu, România

2001 - CRISAN Radu, FRANCU Laurian, FRANCU Doina Lucia. “*Definirea microanatomică cantitativă a fibrelor miocardului ventricular (Microanatomical definition of quantitative fibres of ventricular muscle)*”, The 4th Balcanic Congress of Medicine and Dentistry, Craiova, România